

GreenFleet 2020



Crown
Commercial
Service



CCS focus and priorities

We help organisations across the entire public sector save time and money on buying their everyday goods and services...

Maximising commercial benefits

- Commercial expertise
- Aggregation

Focusing on our customers

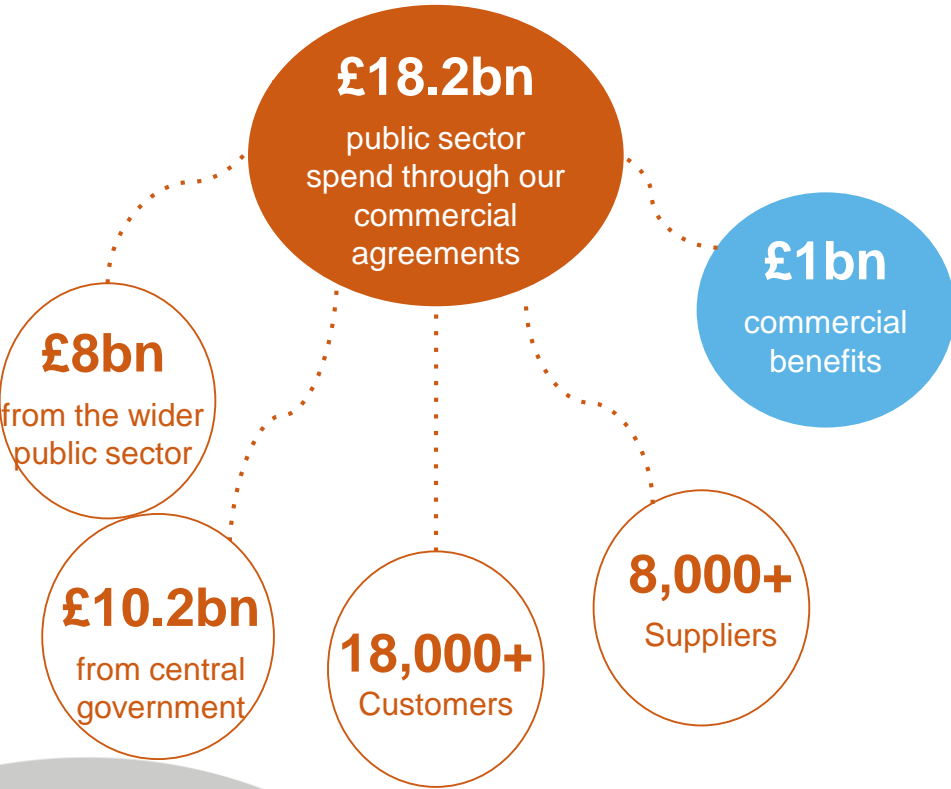
- Sector-led engagement
- Flexible approach

Strengthening the UK economy through effective policy delivery

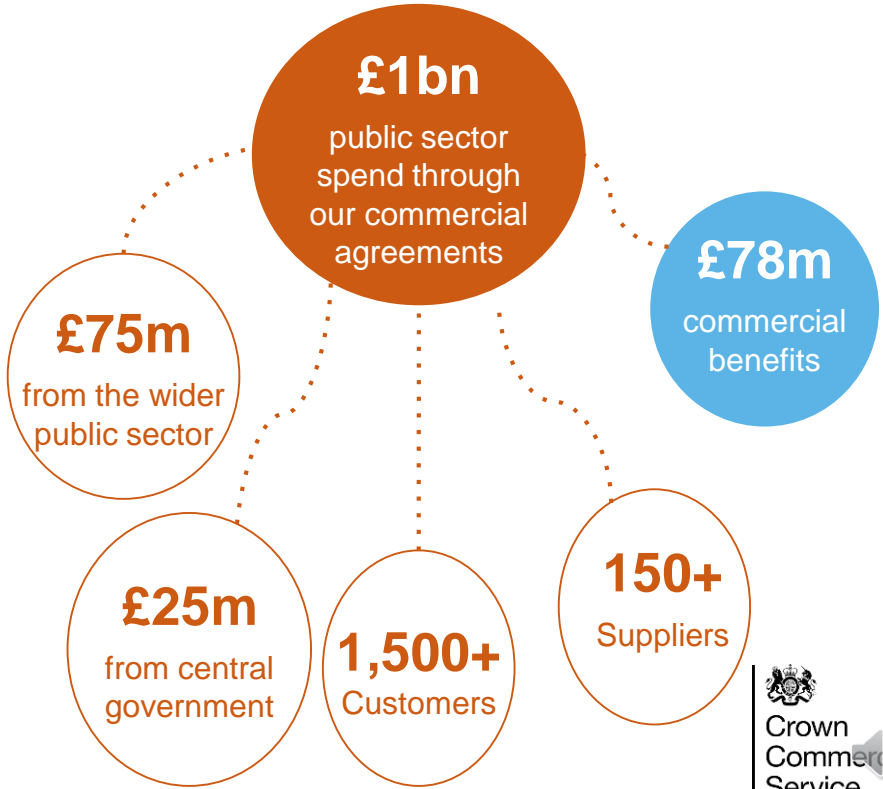
- Carbon Neutral
- Social Value

Our Scope in 2019/20

All CCS:



Fleet:





The Journey to Electrification



Challenging Times

- Transitioning operational fleets to ULEVs
- Meeting regionally targeted policies such as ultra-low emission zones, carbon net zero cities and Social Value
- Providing appropriate charging infrastructure to support your own fleet and employee mobility needs
- Providing adequate public charging infrastructure to support the transition to ULEVs by citizens
- Merging agenda across fleet operations, estates, sustainability and finance teams
- Aligning to a rapidly changing supply market

A Solutions based approach

Fleet Management
Electric Charging
Infrastructure

Supply & Fit of Tyres
Fleet Management
Fuel Cards
Fuel Supply



Vehicle Purchase
Vehicle Lease
Flexible Rental
Vehicle Hire

Vehicle Conversions

Fleet Management
Vehicle Telematics
Insurance Services

Vehicle Charging Infrastructure Solutions (VCIS)

- A collaboration between **Buildings** (Energy), **Corporate** (Fleet) and **Technology** (Traffic Management Technology)
- In direct response to:
 - Immediate customer demands from **Central Government** to support them meeting their policy targets
 - Continued development of demand across **Wider Public Sector**
- Commercial model is a Dynamic Purchasing System
 - New suppliers can apply to join at any point
 - Wide ranging scope
 - Flexibility for customers and suppliers
- Live for Customer use from **11th May 2020**

High Level Scope of VCIS

These are the first high level reference fields (filter) for **funding options** available through VCIS:

1. **Buyer Funded - purchase or lease**
2. **Supplier Funded Models**
3. **Funding Model to be decided**

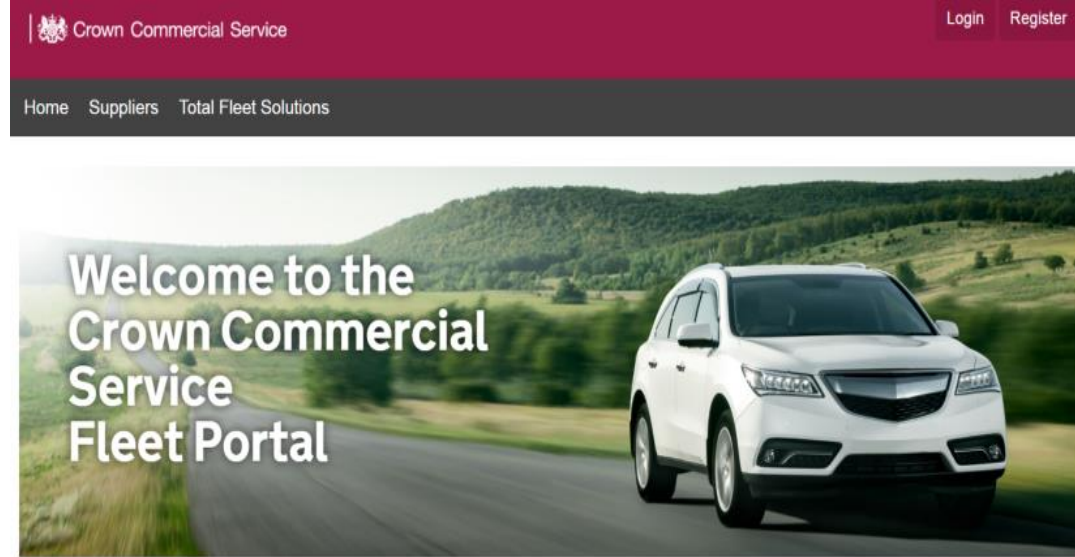
High Level Scope of VCIS - filters for products and services

- 1. Installation Location** - England, Northern Ireland, Scotland, United Kingdom, Wales
- 2. Consultancy and Feasibility** - professional advice and services to help you understand what you need and funding options
- 3. Groundworks, Civil Engineering and Construction** - to help you design, construct and deliver, including facilitation of DNO connection
- 4. Hardware, Accessories and Associated Delivery Services** - for supply and installation including payment solutions, along with training, maintenance and decommissioning
- 5. Software and Back Office solutions** - enhancing your infrastructure management through the use of data and intelligent analysis
- 6. Full End to End Service** - for a fully managed solution

Selecting the right vehicles

The CCS Fleet Portal:

- Real-time quotations
- Purchase or lease
- Full range of vehicles
 - All fuel types
- Compare
- Filter e.g.
 - Environmental
 - Safety
- Whole life costing
 - Service, maintenance & repair
 - Residual Values
 - Cost per mile



Flexible Rental

- Driver range anxiety or need greater buy-in?
- Unsure on which vehicles to choose?
- Want to try a variety of vehicle options?
- Awaiting delivery of your ULEVs?

Flexible Rental providers can support:

- Increasing their availability of ULEVs
- Short lead times
- Flexible contracts



Keep in touch

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